



**Ultimate Package:**  
**\$6,250.00 USD**

## Service Description

**Lead Time:** Six weeks

### Consists of the following

- Database of five prospective suppliers that meet your initial criteria.\*
- Coordinate five sample request from prospective counterparts in Mexico.\*
- Obtain five quotes / Pricing for your product or service.\*
- Import requirements documentation.
- Thorough logistics analysis
- Full company profile\*\*
- Business Agenda with representative\*\*\*
- Prospective Manufacture Follow Up\*\*\*\*
- Legal guidance\*\*\*\*
- Mexico's Profile and Fundamentals



### Databases

Global Trade & Management will generate and filter five prospective counterparts that can meet your outsourcing requirements. These five contacts will be previously contacted and informed of your interest in working in Mexico. Thereafter determining their interest in working with your company and an overall analysis of their in-house capabilities, they will be furnished in a report.

### Samples

After determining their interest and capabilities, samples and/or counter samples will be requested. These samples will be requested in accordance to your specifications and thereafter Global Trade & Management will determine the most effective courier service. Samples and shipping will be at the expense of the prospective candidate.

### Quotes/Pricing

Global Trade & Management will request pricing in accordance to the following specification: EX-Works Plant, Packaging Requirements such as cardboard box, boxes per pallet, specific instructions or needs, Approximate Purchase Volume, Delivery Timeframes and Payment terms and conditions.

### Import Requirements

Global Trade & Management will analyze your product and determine its legal classifications and requirements to be able to export from Mexico and import to the US. We will determine your Harmonized Tariff code and identify any special permits or requirements needed. For example, FDA requirements are labeling, food facility registration, FCE registration to

**\* Note: Additional Prospect, Sample and Quote are prorated at \$200.00 per (Additional includes: 1 Contact, 1 Sample, 1 Quote).**

*This service is an easy and fast way to identify suppliers and to determine if your operation could be cost beneficial when it comes down to buying from Mexico. It also gives you glimpse at reviewing samples for quality and durability issues.*

**Sergio Ruiz - President**



# GLOBAL TRADE & MANAGEMENT, INC

WE KNOW THE SECRETS OF SUCCESS

## Ultimate Package continued...

### Logistics Analysis

Our logistics team will determine what the best means of transportation for your products is (land, air, rail, maritime) from the manufacturing facility in Mexico to its final destination in the US, whether it be to your clients dock, a distribution center or your warehouse, we will provide you the most effective and efficient option. Routs will be generated, transportation timeframe will be determine, approximate clearance from Mexican and US Customs will be establish, Insurance on freight will be calculated and shipping pricing will be provided.

### Company Profile

In accordance to the five prospective candidates generated, an in depth study will be applied on each of the companies presented. Information will include, Company description, years in business, production capabilities, production availability, current infrastructure, annual sales, number of employees, clientele reference, export experience and bilingual qualifications.

### Business Agenda

After an overall review of your prospective candidates, a business trip will be planned. Working agendas will be established with the selected candidates and dates and times will be set. Personal from Global Trade & Management will accompany you and/or your team to each of the visits with the companies. We will meet you at the airport, recommend hotels, provide local transportation and apply our bicultural skills to make this experience valuable and rewarding. In

### Prospective Manufacture Follow Up

Global Trade & Management will take the lead in all communications and request with the selected candidates. We will follow up with the "To Do List" generated after the business agenda and provide a weekly progress report.

### Legal Guidance

Global Trade & Management will take the lead in all communications and request with the selected candidates. We will follow up with the ?To Do List? generated after the business agenda and provide a weekly progress report.

### Mexico's Profile and Fundamentals

In order for you to be prepared to work with Mexico, Global Trade & Management will provide you with an essential presentation which consists of a history summary, political overview, cultural highlights, geographic layout, demographics per region, top 10 export states, advantages of working with Mexico, current issues affecting the country, recommendations for your operation.

\*\* Note: Additional Profiles are prorated at \$60.00 per.

\*\*\* Note: Travel expenses are NOT included. Airfare, hotel accommodations, local car rental, meals, toll expenses and gasoline are billed separately. An estimated budget will be previously submitted for your review and consideration.

\*\*\*\* Note: A 10 hour cap will be established with each of the candidates. Each additional hour is billed at \$35.00 per.

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